



## Jennifer Fritzsche

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Senior Executive, Business Leader, Former Equity Sell-side Analyst, Board Member and Advisor with a career record of success in providing thought leadership, strategic vision, and business insight leading to significant business growth and shareholder value. Recognized as a leading expert in the Telecommunications Services (wired and wireless), Cable, and Communications Infrastructure (towers / data centers / fiber) sectors. Extensive network of top telecom and communications infrastructure industry opinion leaders, FCC contacts, private equity professionals, and C-level management teams at public, private, and Fortune 100 companies.

Client-focused leader who is a trusted advisor and partner to clients, investors, and boards of directors; cultivates and maintains credible, long-term relationships. Provides differentiated, relevant industry views, detailed financial and valuation models, deep market insight, and highly respected investment opinions. Featured speaker at industry conferences, seminars, and other symposia nationwide.

Active in community involvement and philanthropic space. For last 15 years have serves as a member of the Misericordia Heart of Mercy (<https://www.misericordia.com>) Women's Auxiliary Board. This Board raises over \$1 million dollars for Misericordia year. Served as Co-Chair of the 2024 First Look for Charity (FLFC) event – one of the two main events hosted by the Auxiliary each year (raised \$750,000). Jennifer personally has raised \$105,000 for Misericordia through her family's annual Oktoberfest event. 100% of proceeds go directly to Misericordia as all expenses are underwritten by the Fritzsche Family. Also serve as member of the Faith Hope & Charity parish finance council and soup kitchen volunteer. Active member of College of the Holy Cross alumni group. Serve as alumni interviewer and mentor for students focused on pursuing a career in finance.