



THE CHICAGO NETWORK

Sharon Flanagan

President

Lone Pine Advisors

Board Membership of Interest

Publicly Traded Retail or Food, Beverage, or other packaged Goods manufacturer. Preferably Mid West or Major Metropolitan City

Board Member Characteristics

20 years of experience in retail and packaged goods manufacturing from a strategic, operations, and marketing functional perspective. Direct experience with General Mills, and counseling experience with multiple other Fortune 100 companies through partnership role with McKinsey & Company, Inc. Demonstrated ability to work with highly seasoned executives in collaborative manner.

Company Profile

TreeHouse Foods is a \$1.5 Billion private label food manufacturer with 16 facilities, more than 2000 employees, and market cap of ~ \$900MM. TreeHouse was founded in 2003 and has tripled its size through acquisition and organic growth.

Functional Expertise

Strategy, M&A, Marketing, Manufacturing

Current Professional Experience

Senior Corporate Officer, SVP Strategy. Primary responsibilities in Strategic Planning and Acquisitions, secondary responsibilities in special projects and turnarounds within business units, and include sales, contracts, and supply chain rationalization.

Prior Professional Experience

13 years as client service leader in Consumer practice of leading consulting firm. Client billings in excess of \$5Million with associate resources between 30-50 individuals. P&L/General Management responsibility at General Mills in beverage and bake mix goods categories

Non-Profit Boards

University of Chicago's Smart Museum since 2002, governance committee, Hubbard Street Dance since 2004, individual and corporate giving; Consumer Packaged Goods sector of Land O'Frost.

Professional Associations and Civic Affiliations

The Chicago Network, Executive's Club of Chicago, Leadership Greater Chicago Fellow

Education and Interests

Dartmouth College, BA History & Government, 1987; Northwestern University Kellogg School, MBA Finance, Strategy, Marketing, Organization, 1992; Northwestern University Center for Executive Women, program in Women's Leadership, and program on Board Service and Governance; designated Kellogg Scholar