



Therese Fauerbach

Founder & CEO

The Northridge Group, Inc.

Board Membership of Interest

Ms. Fauerbach is interested in participating on the board of a medium-sized public (preferably) or private company.

Board Member Characteristics

Ms. Fauerbach has held a variety of leadership positions in her career. She is the founder and leader of The Northridge Group, a management consulting services organization. Throughout her career, Therese has built lasting relationships with colleagues and clients. Ms. Fauerbach is a board member of The Cradle, an Illinois adoption agency. As a previous chair of the Glenkirk board, an organization that provides quality programs for people with developmental disabilities and their families, Fauerbach forged relationships with executives from Motorola, Abbott, Baxter, Household Finance as well as family members of the program's participants, bringing the board to a balance between family needs and business preferences.

Ms. Fauerbach's business experience has provided numerous opportunities to negotiate. As the leader of a multi-billion dollar expense stream at MCI, she worked through complex contractual and financial issues with internal stakeholders and vendors. Her business acumen allowed her to take contentious situations and turn them into win-win agreements.

Company Profile

The Northridge Group is a privately held management consulting firm, founded by Ms. Fauerbach and her partners in 1999, specializing in end-to-end customer experience solutions and cost transformation initiatives with an emphasis on deep data analytics and business process redesign. The firm is a network of 200 consulting professionals averaging over 15 years of industry experience, often at executive levels. Northridge, a certified 100% women-owned-and-operated business (WBE-certified) and a GSA MOBIS federal government schedule holder. Northridge clients include Fortune 100 enterprise and notable state and federal government agencies.

Functional Expertise

As CEO of The Northridge Group, Ms. Fauerbach has acquired multiple small businesses to expand The Northridge Group's capabilities. She, along with trusted business advisors, went through the due diligence process prior to making each decision to purchase and then through the integration of each company into the Northridge environment. The purchases have provided the foundation for some of the company's most significant client projects and expanded the functional expertise of the brand.

During her career at MCI, Ms. Fauerbach was involved in merger and acquisition activity. In addition to participating in the wireless acquisition, she was part of an executive team that evaluated satellite acquisitions for the company. She was active in the pre-merger activities required when MCI purchased British Telecom and the post-merger activities when MCI was acquired by WorldCom.

Current Professional Experience

Ms. Fauerbach is currently the CEO of The Northridge Group, a company she started with two



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partners in 1999. She has since become the sole managing partner with overall responsibility for P&L, sales, marketing and service delivery. Northridge has been profitable for each of the 15 years it has been in existence.

Prior Professional Experience

Prior to forming The Northridge Group, Fauerbach spent twenty years in leadership positions with MCI.

She ran the access cost division that managed a \$5B expense stream. Under her tenure the organization was able to reduce the cost of goods sold from 55% to the mid-forties.

Other Industry Experience

None

Public and Private Company Boards

Ms. Fauerbach served on the board of Fax2net, a privately held \$20m company from 1998 - 99.

Non-Profit Boards

Ms. Fauerbach chaired the board of Glenkirk, an organization that provides quality programs for people with developmental disabilities and their families. The board consisted of business executives and parents of the program participants. Four significant undertakings occurred during this time. Under her leadership, Glenkirk began the process of moving their clients from institutions into group homes. The board purchased both a school and a business for Glenkirk clients to learn and work. She learned to manage the relationships and the agendas of the board members and during her tenure, governance processes were put in place to ensure board independence.

Professional Associations and Civic Affiliations

Ms. Fauerbach is a member of The Chicago Network, The Cradle and Women's Business Enterprise Council (WBEC). In 2013, Therese was a board chair for The Chicago Network.

Education and Interest

Ms. Fauerbach holds a Bachelor of Arts degree in accounting from St. Norbert's College in Wisconsin and an MBA from Lake Forest College. She has taken classes in International business at Oxford University as well as executive business courses at Duke University and Northwestern University's Kellogg School of Business, Women's Director Development Program. Outside of business, Ms. Fauerbach enjoys golf, gardening and travel.